



Support Documentation about the Consolidated Financial Results for the Second Quarter of the Year Ending February 28, 2022 (FY2021)

1. Summary of Financial Results

1) Consolidated Financial Results

(Unit: millions of yen)

| | FY2020 | | FY2021 | |
|--|------------|------------|------------|--------------------|
| | 2Q | Full Term | 2Q | Full Term Forecast |
| Operating revenue | 326,353 | 679,778 | 331,844 | 721,400 |
| (YoY) | 88.2% | 91.3% | 101.7% | 106.1% |
| Operating profit | 16,457 | 35,781 | 15,970 | 36,700 |
| (YoY) | 116.2% | 112.2% | 97.0% | 102.6% |
| Ordinary profit | 16,641 | 36,078 | 16,214 | 36,800 |
| (YoY) | 117.5% | 112.8% | 97.4% | 102.0% |
| Profit attributable to owners of parent | 10,680 | 23,053 | 10,719 | 23,500 |
| (YoY) | 119.1% | 115.5% | 100.4% | 101.9% |
| Earnings per share | ¥149.05 | ¥321.72 | ¥149.81 | ¥327.95 |
| Total assets | 481,470 | 489,692 | 467,700 | / |
| Net assets | 236,310 | 245,411 | 252,535 | |
| Net assets per share | ¥3,117.30 | ¥3,244.56 | ¥3,350.33 | |
| Equity ratio | 46.4% | 47.5% | 51.2% | |
| Total number of issued shares at the end of period (incl. treasury shares) | 71,665,200 | 71,665,200 | 71,665,200 | / |
| Number of treasury shares at the end of period | 7,497 | 8,106 | 187,224 | |
| Average number of shares during the period (excl. treasury shares) | 71,657,800 | 71,657,606 | 71,551,778 | |
| Number of consolidated subsidiaries | 14 | 15 | 15 | / |
| Number of equity-method affiliates | 5 | 5 | 5 | |

2) Non-consolidated Financial Results

(Unit: millions of yen)

| | FY2020 | | FY2021 | |
|---------------------|---------|-----------|---------|--------------------|
| | 2Q | Full Term | 2Q | Full Term Forecast |
| Operating revenue | 303,528 | 634,583 | 309,779 | 674,000 |
| (YoY) | 87.3% | 90.6% | 102.1% | 106.2% |
| Operating profit | 12,822 | 29,128 | 12,651 | 30,100 |
| (YoY) | 113.9% | 111.9% | 98.7% | 103.3% |
| Ordinary profit | 13,100 | 29,420 | 12,851 | 30,200 |
| (YoY) | 115.7% | 112.1% | 98.1% | 102.7% |
| Profit | 7,957 | 17,461 | 8,683 | 19,400 |
| (YoY) | 108.7% | 102.4% | 109.1% | 111.1% |
| Dividends per share | ¥40.00 | ¥83.00 | ¥43.00 | ¥86.00 |
| Total assets | 411,519 | 423,212 | 406,353 | / |
| Net assets | 182,500 | 189,151 | 193,997 | |
| Equity ratio | 44.3% | 44.7% | 47.7% | |

2. Consolidated Statements of Income

(Unit: millions of yen)

| | FY2020 2Q (Mar-Aug) | | FY2021 2Q (Mar-Aug) | | | FY2020 Full Term (Mar-Feb) | |
|--|------------------------|------------|------------------------|------------|--------|-------------------------------|------------|
| | Amount | % of Sales | Amount | % of Sales | YoY | Amount | % of Sales |
| Operating revenue | 326,353 | – | 331,844 | – | 101.7% | 679,778 | – |
| Net sales | 309,408 | 100.0% | 315,182 | 100.0% | 101.9% | 645,672 | 100.0% |
| Gross profit | 71,901 | 23.2% | 71,915 | 22.8% | 100.0% | 147,467 | 22.8% |
| Operating revenue | 16,944 | 5.5% | 16,661 | 5.3% | 98.3% | 34,105 | 5.3% |
| Operating gross profit | 88,846 | 28.7% | 88,577 | 28.1% | 99.7% | 181,573 | 28.1% |
| Selling, general and administrative expenses | 72,389 | 23.4% | 72,606 | 23.0% | 100.3% | 145,791 | 22.6% |
| Personnel expenses | 33,566 | 10.8% | 33,872 | 10.7% | 100.9% | 67,805 | 10.5% |
| Depreciation | 7,458 | 2.4% | 7,454 | 2.4% | 99.9% | 15,243 | 2.4% |
| Amortization of goodwill | 383 | 0.1% | 266 | 0.1% | 69.4% | 737 | 0.1% |
| Rental expenses | 5,725 | 1.9% | 5,672 | 1.8% | 99.1% | 11,526 | 1.8% |
| Utilities expenses | 4,069 | 1.3% | 3,982 | 1.3% | 97.9% | 7,482 | 1.2% |
| Advertising expenses | 4,525 | 1.5% | 4,739 | 1.5% | 104.7% | 9,643 | 1.5% |
| Other | 16,661 | 5.4% | 16,619 | 5.3% | 99.7% | 33,352 | 5.2% |
| Operating profit | 16,457 | 5.3% | 15,970 | 5.1% | 97.0% | 35,781 | 5.5% |
| Non-operating income | 1,101 | 0.4% | 837 | 0.3% | 76.1% | 1,893 | 0.3% |
| Interest and dividend income | 134 | 0.0% | 118 | 0.0% | 87.8% | 243 | 0.0% |
| Non-operating expenses | 916 | 0.3% | 593 | 0.2% | 64.8% | 1,597 | 0.2% |
| Interest expenses | 372 | 0.1% | 295 | 0.1% | 79.2% | 700 | 0.1% |
| Ordinary profit | 16,641 | 5.4% | 16,214 | 5.1% | 97.4% | 36,078 | 5.6% |
| Extraordinary income | 2,001 | 0.6% | 305 | 0.1% | 15.3% | 3,610 | 0.6% |
| Extraordinary losses | 2,245 | 0.7% | 537 | 0.2% | 23.9% | 4,835 | 0.7% |
| Profit before income taxes | 16,397 | 5.3% | 15,983 | 5.1% | 97.5% | 34,852 | 5.4% |
| Total income taxes | 4,879 | 1.6% | 5,095 | 1.6% | 104.4% | 10,306 | 1.6% |
| Profit attributable to non-controlling interests | 837 | 0.3% | 168 | 0.1% | 20.2% | 1,493 | 0.2% |
| Profit attributable to owners of parent | 10,680 | 3.5% | 10,719 | 3.4% | 100.4% | 23,053 | 3.6% |

1) Segment Information

| | FY2020 2Q (Mar-Aug) | | FY2021 2Q (Mar-Aug) | | | FY2020 Full Term (Mar-Feb) | |
|------------------------------|------------------------|------------|------------------------|------------|--------|-------------------------------|------------|
| | Amount | % of Total | Amount | % of Total | YoY | Amount | % of Total |
| (Operating revenue) | | | | | | | |
| Retail operations | 316,427 | 97.0% | 321,974 | 97.0% | 101.8% | 659,977 | 97.1% |
| Retail-peripheral operations | 46,761 | 14.3% | 48,154 | 14.5% | 103.0% | 94,786 | 13.9% |
| Other | 2,656 | 0.8% | 2,419 | 0.7% | 91.1% | 5,297 | 0.8% |
| Adjustment | -39,492 | -12.1% | -40,704 | -12.3% | – | -80,283 | -11.8% |
| Total | 326,353 | 100.0% | 331,844 | 100.0% | 101.7% | 679,778 | 100.0% |
| (Operating profit) | | | | | | | |
| Retail operations | 14,124 | 85.8% | 13,519 | 84.7% | 95.7% | 31,217 | 87.2% |
| Retail-peripheral operations | 1,765 | 10.7% | 1,984 | 12.4% | 112.4% | 3,458 | 9.7% |
| Other | 593 | 3.6% | 530 | 3.3% | 89.3% | 1,172 | 3.3% |
| Adjustment | -26 | -0.2% | -63 | -0.4% | – | -67 | -0.2% |
| Total | 16,457 | 100.0% | 15,970 | 100.0% | 97.0% | 35,781 | 100.0% |

2) Financial Results of Major Subsidiaries (Year-on-year in parentheses)

| Company | Business / Segment | | FY2020 2Q (Mar-Aug) | FY2021 2Q (Mar-Aug) | FY2020 Full Term (Mar-Feb) |
|---------------------------------|------------------------------|-------------------|------------------------|------------------------|-------------------------------|
| YOU-ME CARD CO., LTD. | Finance | Operating revenue | 4,702 | 4,577 (97.3%) | 9,393 |
| | Retail-peripheral operations | Operating profit | 1,081 | 1,105 (102.2%) | 2,060 |
| IZUMI TECHNO Co., Ltd. | Store management | Operating revenue | 6,519 | 7,260 (111.4%) | 13,882 |
| | Retail-peripheral operations | Operating profit | 689 | 726 (105.4%) | 1,549 |
| IZUMI FOOD SERVICE CO., LTD. | Food services | Operating revenue | 2,111 | 2,565 (121.5%) | 4,626 |
| | Retail-peripheral operations | Operating profit | -254 | 2 (-) | -303 |
| Youme Mart Kumamoto Co., Ltd. | Retail | Operating revenue | 13,906 | 14,110 (101.5%) | 27,975 |
| | Retail operations | Operating profit | 666 | 432 (64.9%) | 1,245 |
| Youme Mart Kitakyushu Co., Ltd. | Retail | Operating revenue | 14,466 | 13,987 (96.7%) | 28,715 |
| | Retail operations | Operating profit | 612 | 476 (77.9%) | 1,033 |
| YOURS Co., Ltd. | Retail | Operating revenue | 12,247 | 11,767 (96.1%) | 24,094 |
| | Retail operations | Operating profit | 355 | 209 (58.9%) | 582 |

3) Change in Consolidated Operating Profit by Quarter

(Unit: millions of yen)

| | FY2019 | | FY2020 | | FY2021 | |
|--------------------------------|--------|--------|--------|--------|-----------------|--------|
| | | YoY | | YoY | | YoY |
| 1Q (Mar-May) | 6,592 | 81.5% | 6,305 | 95.6% | 7,832 | 124.2% |
| 2Q (Jun-Aug) | 7,570 | 87.0% | 10,152 | 134.1% | 8,137 | 80.2% |
| First half total (Mar-Aug) | 14,163 | 84.4% | 16,457 | 116.2% | 15,970 | 97.0% |
| 3Q (Sep-Nov) | 7,009 | 102.7% | 8,588 | 122.5% | - | - |
| Three quarters total (Mar-Nov) | 21,173 | 89.7% | 25,045 | 118.3% | - | - |
| 4Q (Dec-Feb) | 10,715 | 91.9% | 10,735 | 100.2% | - | - |
| Annual total (Mar-Feb) | 31,888 | 90.4% | 35,781 | 112.2% | Forecast 36,700 | 102.6% |

3. Consolidated Balance Sheets

(Unit: millions of yen)

| | As of Feb. 28, 2021 | | As of Aug. 31, 2021 | | |
|---------------------------------------|---------------------|------------|---------------------|------------|----------|
| | Amount | % of Total | Amount | % of Total | Change |
| Total assets | 489,692 | 100.0% | 467,700 | 100.0% | - 21,992 |
| Cash and deposits | 25,306 | 5.2% | 9,132 | 2.0% | - 16,174 |
| Notes and accounts receivable - trade | 42,497 | 8.7% | 43,719 | 9.3% | + 1,222 |
| Merchandise and finished goods | 21,661 | 4.4% | 20,855 | 4.5% | - 806 |
| Property, plant and equipment | 330,539 | 67.5% | 328,760 | 70.3% | - 1,778 |
| Leasehold and guarantee deposits | 16,909 | 3.5% | 16,474 | 3.5% | - 435 |
| Investment securities | 9,876 | 2.0% | 10,043 | 2.1% | + 166 |
| Other | 42,900 | 8.8% | 38,714 | 8.3% | - 4,186 |
| Liabilities | 244,281 | 49.9% | 215,164 | 46.0% | - 29,116 |
| Notes and accounts payable - trade | 47,367 | 9.7% | 33,339 | 7.1% | - 14,027 |
| Interest-bearing liabilities | 109,414 | 22.3% | 104,199 | 22.3% | - 5,215 |
| Other | 87,499 | 17.9% | 77,625 | 16.6% | - 9,873 |
| Net assets | 245,411 | 50.1% | 252,535 | 54.0% | + 7,124 |
| Treasury shares | -30 | - 0.0% | -799 | -0.2% | - 768 |
| Other | 232,526 | 47.5% | 240,274 | 51.4% | + 7,748 |
| Non-controlling interests | 12,915 | 2.6% | 13,060 | 2.8% | + 144 |

*Change in the number of issued shares

| | | FY2020 (Mar-Feb) | FY2021 2Q |
|--|--------------------------------|------------------|------------|
| Total number of issued shares at the beginning of the period | | 71,665,200 | 71,665,200 |
| at the end of the period (A) | | 71,665,200 | 71,665,200 |
| Treasury shares, etc. | at the beginning of the period | 7,346 | 8,106 |
| | at the end of the period (B) | 8,106 | 187,224 |
| | (Acquired during the period) | 760 | 200,379 |
| | (Share-based remuneration) | 0 | 21,261 |
| | (Cancelled during the period) | 0 | 0 |
| A - B | | 71,657,094 | 71,477,976 |
| (Average during the period) | | 71,657,606 | 71,551,778 |

4. Consolidated Statements of Cash Flows

(Unit: millions of yen)

| | FY2020 2Q (Mar-Aug) | FY2021 2Q (Mar-Aug) | FY2020 Full Term (Mar-Feb) |
|---|------------------------|------------------------|-------------------------------|
| Cash flows from operating activities | + 6,085 | + 1,320 | + 48,320 |
| Profit before income taxes | + 16,397 | + 15,983 | + 34,852 |
| Non-cash loss/gain (depreciation, etc.) | + 8,085 | + 8,506 | + 18,311 |
| Increase/decrease in claims and obligations related to operating activities | - 12,476 | - 15,771 | + 6,045 |
| Income taxes and interest income | - 4,996 | - 7,564 | - 9,543 |
| Other | - 924 | + 166 | - 1,345 |
| Cash flows from investing activities | - 5,196 | - 8,298 | - 6,633 |
| Capital investment related | - 8,233 | - 8,677 | - 13,921 |
| Other | + 3,037 | + 379 | + 7,287 |
| Cash flows from financing activities | + 391 | - 9,197 | - 25,361 |
| Interest-bearing liabilities related | + 3,348 | - 5,215 | - 19,536 |
| Other | - 2,956 | - 3,982 | - 5,825 |
| Increase/decrease in cash and cash equivalents | + 1,280 | - 16,174 | + 16,324 |

5. IZUMI CO., LTD.: Income Statement and Other Financial Information

1) Statement of Income

(Unit: millions of yen)

| | FY2020 2Q (Mar-Aug) | | FY2021 2Q (Mar-Aug) | | | FY2020 Full Term (Mar-Feb) | |
|---|------------------------|------------|------------------------|------------|--------|-------------------------------|------------|
| | Amount | % of Sales | Amount | % of Sales | YoY | Amount | % of Sales |
| Operating revenue | 303,528 | – | 309,779 | – | 102.1% | 634,583 | – |
| Net sales | 287,884 | 100.0% | 294,369 | 100.0% | 102.3% | 603,041 | 100.0% |
| Gross profit | 56,730 | 19.7% | 57,063 | 19.4% | 100.6% | 117,561 | 19.5% |
| Operating revenue | 15,644 | 5.4% | 15,409 | 5.2% | 98.5% | 31,541 | 5.2% |
| Real estate lease revenue | 4,049 | 1.4% | 4,040 | 1.4% | 99.8% | 8,148 | 1.4% |
| Distribution center revenue | 4,734 | 1.6% | 4,578 | 1.6% | 96.7% | 9,517 | 1.6% |
| Store lease joint management expense revenue | 4,481 | 1.6% | 4,267 | 1.4% | 95.2% | 8,851 | 1.5% |
| Other | 2,379 | 0.8% | 2,524 | 0.9% | 106.1% | 5,024 | 0.8% |
| Operating gross profit | 72,374 | 25.1% | 72,473 | 24.6% | 100.1% | 149,102 | 24.7% |
| Selling, general and administrative expenses | 59,552 | 20.7% | 59,822 | 20.3% | 100.5% | 119,973 | 19.9% |
| Personnel expenses | 23,784 | 8.3% | 23,947 | 8.1% | 100.7% | 48,025 | 8.0% |
| Depreciation | 6,485 | 2.3% | 6,341 | 2.2% | 97.8% | 13,132 | 2.2% |
| Rental expenses | 4,869 | 1.7% | 4,831 | 1.6% | 99.2% | 9,751 | 1.6% |
| Store management expenses | 5,091 | 1.8% | 5,255 | 1.8% | 103.2% | 10,135 | 1.7% |
| Utilities expenses | 3,217 | 1.1% | 3,120 | 1.1% | 97.0% | 5,824 | 1.0% |
| Advertising expenses | 3,844 | 1.3% | 4,013 | 1.4% | 104.4% | 8,108 | 1.3% |
| Other | 12,258 | 4.3% | 12,312 | 4.2% | 100.4% | 24,996 | 4.1% |
| Operating profit | 12,822 | 4.5% | 12,651 | 4.3% | 98.7% | 29,128 | 4.8% |
| Non-operating income | 977 | 0.3% | 668 | 0.2% | 68.3% | 1,571 | 0.3% |
| Interest and dividend income | 210 | 0.1% | 204 | 0.1% | 96.9% | 335 | 0.1% |
| Non-operating expenses | 699 | 0.2% | 468 | 0.2% | 67.0% | 1,280 | 0.2% |
| Interest expenses | 382 | 0.1% | 320 | 0.1% | 83.8% | 727 | 0.1% |
| Ordinary profit | 13,100 | 4.6% | 12,851 | 4.4% | 98.1% | 29,420 | 4.9% |
| Extraordinary income | 517 | 0.2% | 304 | 0.1% | 58.9% | 579 | 0.1% |
| Extraordinary losses | 2,125 | 0.7% | 510 | 0.2% | 24.0% | 4,455 | 0.7% |
| Profit before income taxes | 11,491 | 4.0% | 12,646 | 4.3% | 110.0% | 25,544 | 4.2% |
| Profit | 7,957 | 2.8% | 8,683 | 2.9% | 109.1% | 17,461 | 2.9% |

2) Sales Information

| | FY2020 2Q (Mar-Aug) | | FY2021 2Q (Mar-Aug) | | | FY2020 Full Term (Mar-Feb) | |
|-------------------------------|------------------------|------------|------------------------|------------|--------|-------------------------------|------------|
| | Amount | % of Total | Amount | % of Total | YoY | Amount | % of Total |
| (By Product) | | | | | | | |
| Lifestyle | 43,419 | 15.1% | 42,885 | 14.6% | 98.8% | 89,854 | 14.9% |
| Foods | 114,309 | 39.7% | 112,499 | 38.2% | 98.4% | 231,751 | 38.4% |
| Directly managed stores total | 157,729 | 54.8% | 155,384 | 52.8% | 98.5% | 321,606 | 53.3% |
| Tenants | 94,623 | 32.9% | 104,213 | 35.4% | 110.1% | 208,863 | 34.6% |
| X-SELL Department | 4,989 | 1.7% | 4,575 | 1.6% | 91.7% | 11,706 | 1.9% |
| Product supply, etc. | 30,542 | 10.6% | 30,196 | 10.3% | 98.9% | 60,866 | 10.1% |
| Total | 287,884 | 100.0% | 294,369 | 100.0% | 102.3% | 603,041 | 100.0% |
| (By Region) | | | | | | | |
| Chugoku | 122,329 | 42.5% | 123,227 | 41.9% | 100.7% | 252,960 | 41.9% |
| Kyushu | 105,905 | 36.8% | 109,240 | 37.1% | 103.1% | 224,469 | 37.2% |
| Other | 59,649 | 20.7% | 61,902 | 21.0% | 103.8% | 125,611 | 20.8% |
| Total | 287,884 | 100.0% | 294,369 | 100.0% | 102.3% | 603,041 | 100.0% |

*From March 2021, the Company implemented organizational changes, such as combining and reorganizing the Clothing Department and the Household Goods Department, and making them the Lifestyle Division.

Accordingly, results for FY2020 2Q and FY2020 Full Term have been adjusted to figures after these organizational changes.

3) YoY Sales at Existing Stores (Excluding X-SELL Department)

| | Non-Consolidated | | |
|-------------------------------|------------------------|------------------------|-------------------------------|
| | FY2020 2Q (Mar-Aug) | FY2021 2Q (Mar-Aug) | FY2020 Full Term (Mar-Feb) |
| Lifestyle | 73.2% | 101.6% | 77.6% |
| Foods | 101.1% | 99.1% | 101.3% |
| Directly managed stores total | 91.7% | 99.8% | 93.5% |
| Tenants | 76.1% | 111.0% | 84.2% |
| Total | 85.4% | 104.0% | 89.7% |
| Chugoku | 90.0% | 102.2% | 93.0% |
| Kyushu | 82.1% | 104.3% | 87.2% |
| Number of customers | 87.1% | 101.2% | 89.4% |
| Average spent per customer | 105.2% | 98.6% | 104.5% |
| Average spent per item | 95.6% | 102.1% | 97.4% |
| Number of purchases | 110.0% | 96.6% | 107.3% |

*From March 2021, the Company implemented organizational changes, such as combining and reorganizing the Clothing Department and the Household Goods Department, and making them the Lifestyle Division.

Accordingly, results for FY2020 2Q and FY2020 Full Term have been adjusted to figures after these organizational changes.

4) Gross Profit Ratio

| | FY2020 2Q (Mar-Aug) | FY2021 2Q (Mar-Aug) | FY2020 Full Term (Mar-Feb) |
|-------------------------------|------------------------|------------------------|-------------------------------|
| Lifestyle | 35.4% | 35.5% | 35.6% |
| Foods | 27.2% | 28.1% | 27.7% |
| Directly managed stores total | 29.5% | 30.2% | 29.9% |
| Tenants | 9.3% | 8.5% | 8.6% |
| X-SELL Department | 25.4% | 26.1% | 25.8% |
| Product supply, etc. | 0.5% | 0.4% | 0.5% |
| Total | 19.7% | 19.4% | 19.5% |
| (Loss rate) | | | |
| Lifestyle | 6.2% | 7.6% | 6.3% |
| Foods | 2.6% | 2.3% | 2.5% |
| Directly managed stores total | 3.6% | 3.8% | 3.5% |
| (Inventory turnover in days) | | | |
| Lifestyle | 85.3 | 75.4 | 79.3 |
| Foods | 9.3 | 9.2 | 9.2 |
| Directly managed stores total | 30.1 | 27.5 | 28.5 |

*From March 2021, the Company implemented organizational changes, such as combining and reorganizing the Clothing Department and the Household Goods Department, and making them the Lifestyle Division.

Accordingly, results for FY2020 2Q and FY2020 Full Term have been adjusted to figures after these organizational changes.

5) Average Number of Employees during the Period

| | FY2020 2Q (Mar-Aug) | FY2021 2Q (Mar-Aug) | FY2020 Full Term (Mar-Feb) |
|---|------------------------|------------------------|-------------------------------|
| Full employees | 2,995 | 2,935 | 2,968 |
| Semi-full employees (8-hour equivalent) | 6,038 | 5,736 | 5,971 |
| Part-time employees (8-hour equivalent) | 3,864 | 3,631 | 3,973 |
| Total | 12,896 | 12,302 | 12,912 |
| (% of Total) | | | |
| Full employees | 23.2% | 23.9% | 23.0% |
| Semi-full employees (8-hour equivalent) | 46.8% | 46.6% | 46.2% |
| Part-time employees (8-hour equivalent) | 30.0% | 29.5% | 30.8% |
| Total | 100.0% | 100.0% | 100.0% |
| (Indicators: Directly managed stores and X-SELL Department) | | | |
| Net sales per employee | 12,617 thousand yen | 13,003 thousand yen | 25,815 thousand yen |
| Gross profit per employee | 3,703 thousand yen | 3,907 thousand yen | 7,683 thousand yen |
| Personnel expenses per employee | 1,844 thousand yen | 1,947 thousand yen | 3,720 thousand yen |
| Personnel expenses/sales ratio | 14.6% | 15.0% | 14.4% |
| Personnel expenses/gross profit ratio | 49.8% | 49.8% | 48.4% |

*Number of full employees at the end of period: 2,971 in FY2020 2Q; 2,902 in FY2021 2Q; 2,907 in FY2020 Full Term

| | | | Non-Consolidated |
|---|---------------------|---------------------|---------------------|
| 6) Stores and Capital Investment | As of Aug. 31, 2020 | As of Aug. 31, 2021 | As of Feb. 28, 2021 |
| New stores | 0 | 0 | 0 |
| (X-SELL stand-alone type stores) | 0 | 0 | 0 |
| Stores closed | 1 | 1 | 2 |
| Number of stores at the end of the period | 110 | 108 | 109 |
| (X-SELL stand-alone type stores) | 8 | 7 | 7 |
| Sales floor area at the end of period | 1,139,481㎡ | 1,134,477㎡ | 1,128,780㎡ |
| Capital investment (construction basis) | 2,739 million yen | 4,004 million yen | 5,023 million yen |
| Capital investment (payment basis) | 6,463 million yen | 4,057 million yen | 8,797 million yen |

| 7) Store Information as of August 31, 2021 (Excluding X-SELL stand-alone type stores) | Stores | Sales Share |
|--|--------|-------------|
| (By Store Area) | | |
| 20,000 m ² or more | 18 | 35.8% |
| Up to 20,000 m ² | 24 | 33.2% |
| Up to 10,000 m ² | 28 | 21.0% |
| Less than 3,000 m ² | 31 | 10.0% |
| Total | 101 | 100.0% |
| (By Store Age) | | |
| 10 years or less | 31 | 23.6% |
| 20 years or less | 19 | 37.0% |
| 30 years or less | 37 | 32.0% |
| More than 30 years | 14 | 7.4% |
| Total | 101 | 100.0% |

| 8) Shareholder Information (Excluding shares less than one unit) | As of Aug. 31, 2020 | As of Aug. 31, 2021 | As of Feb. 28, 2021 |
|--|---------------------|---------------------|---------------------|
| (Number of shareholders) | | | |
| Financial instruments traders | 27 | 26 | 30 |
| Foreign investors | 240 | 265 | 241 |
| Financial institutions | 49 | 44 | 40 |
| Other domestic companies | 292 | 303 | 298 |
| Individuals, etc. | 5,980 | 8,393 | 6,382 |
| Total | 6,588 | 9,031 | 6,991 |
| (Percentage held) | | | |
| Financial instruments traders | 1.4% | 1.1% | 2.1% |
| Foreign investors | 9.4% | 9.1% | 8.8% |
| Financial institutions | 29.0% | 28.0% | 28.8% |
| Other domestic companies | 42.9% | 42.9% | 43.0% |
| Individuals and treasury shares | 17.2% | 18.9% | 17.3% |
| Total | 100.0% | 100.0% | 100.0% |

6. Consolidated reference information

| | | | Consolidated |
|---|---------------------|---------------------|---------------------|
| | As of Aug. 31, 2020 | As of Aug. 31, 2021 | As of Feb. 28, 2021 |
| Number of stores *1 | | | |
| New stores | 1 | 2 | 1 |
| Stores closed | 2 | 1 | 4 |
| Number of stores at the end of the period | 196 | 195 | 194 |
| Number of employees *2 | | | |
| Full employees | 4,530 | 4,461 | 4,443 |
| Semi-full employees (8-hour equivalent) | 11,219 | 10,879 | 11,149 |
| Capital investment (construction basis) | 4,833 million yen | 6,065 million yen | 12,450 million yen |
| Capital investment (payment basis) | 8,233 million yen | 8,677 million yen | 13,921 million yen |

*1 The number of stores is the sum of stores from IZUMI CO., LTD., Youme Mart Kumamoto Co., Youme Mart Kitakyushu Co., Ltd., YOURS Co., Ltd. and one other company.

*2 The number of full employees refers to the number of such employees at the end of the period. The number of semi-full employees represents an average number of employees during the period calculated using an eight-hour-day basis.