

**Support Documentation about the Consolidated Financial Results
for the First Quarter of FY2016**

Izumi Co., Ltd.

(Stock code: 8273)

1. Consolidated: Comparative Statements of Income

(Unit: millions of yen)

	FY2015		FY2016		
	1Q (March - May)		1Q (March - May)		YOY
		% of sales		% of sales	
Operating revenue	151,590	-	171,672	-	113.2%
Net sales	144,753	100.0%	163,851	100.0%	113.2%
Gross profit	30,862	21.3%	35,280	21.5%	114.3%
Operating revenue	6,836	4.7%	7,821	4.8%	114.4%
Operating gross profit	37,698	26.0%	43,101	26.3%	114.3%
Selling, general and administrative expenses	29,609	20.5%	35,322	21.6%	119.3%
Personnel expenses	13,123	9.1%	14,906	9.1%	113.6%
Depreciation	3,095	2.1%	3,592	2.2%	116.0%
Rental expenses	2,485	1.7%	2,975	1.8%	119.7%
Utilities expenses	1,684	1.2%	1,759	1.1%	104.4%
Other	9,219	6.4%	12,089	7.4%	131.1%
Operating income	8,089	5.6%	7,778	4.7%	96.2%
Non-operating income	351	0.2%	464	0.3%	132.0%
Non-operating expenses	476	0.3%	520	0.3%	109.4%
Ordinary income	7,964	5.5%	7,722	4.7%	97.0%
Extraordinary income	22	0.0%	245	0.1%	1087.4%
Extraordinary losses	218	0.2%	1,233	0.8%	565.1%
Profit before income taxes	7,769	5.4%	6,734	4.1%	86.7%
Total income taxes	3,363	2.3%	2,623	1.6%	78.0%
Profit attributable to non-controlling interests	-38	0.0%	132	0.1%	-
Quarterly profit attributable to owners of parent	4,443	3.1%	3,978	2.4%	89.5%

(Profit and loss by segment)

(Unit: millions of yen)

		1Q / FY2015		1Q / FY2016	
			YOY		YOY
Operating revenue	Retail operations	146,544	108.3%	166,698	113.8%
	Retail-peripheral operations	14,464	125.2%	20,905	144.5%
	Other	1,183	95.6%	1,259	106.4%
	Adjustment	-10,602	-	-17,190	-
	Total	151,590	107.9%	171,672	113.2%
Operating income	Retail operations	7,109	127.7%	6,610	93.0%
	Retail-peripheral operations	777	79.5%	900	115.9%
	Other	185	134.7%	265	143.4%
	Adjustment	16	-	1	-
	Total	8,089	120.6%	7,778	96.2%

(By quarter: Change in consolidated operating income)

(Unit: millions of yen)

	FY2015		FY2016	
		YOY		YOY
1Q (March - May)	8,089	120.6%	7,778	96.2%
2Q (June - August)	6,672	94.5%	-	
First half total (March - August)	14,761	107.2%	16,600 (forecast)	112.5%
3Q (September - November)	6,939	101.9%	-	
Three quarters total (March - November)	21,701	105.5%	-	
4Q (December - February)	10,211	104.7%	-	
Annual total (March - February)	31,912	105.2%	34,700 (forecast)	108.7%

2. Non-consolidated: Profit and loss situation

(Unit: millions of yen)

	FY2015		FY2016		
	1Q (March - May)		1Q (March - May)		YOY
		% of sales		% of sales	
Operating revenue	142,823	-	152,185	-	106.6%
Operating income	7,056	5.2%	6,658	4.6%	94.4%
Ordinary income	6,883	5.1%	6,712	4.6%	97.5%
Quarterly profit	4,082	3.0%	3,743	2.6%	91.7%

(Other)

		1Q / FY2015 (March - May)	1Q / FY2016 (March - May)
Sales of existing stores (YOY)	Clothing	101.0%	98.7%
	Household goods	96.8%	101.9%
	Foods	104.6%	102.3%
	Directly managed stores total	102.5%	101.4%
	Tenants	101.4%	101.0%
	Total	102.1%	101.3%
	Number of customers	99.5%	99.6%
	Average customer spend	103.0%	101.8%
	Average spend per item	103.2%	101.6%
	Number of purchases	99.8%	100.2%
Number of stores at the end of the period		102 stores	103 stores