## Consolidated Financial Results

## for the First Quarter of FY 2010

(from March 1,2009 to May 31,2009)
Izumi Co.,Ltd.
(Millions of yen)

|  | 2009.1 Q |  | 2008.1 Q |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $(2009.3 .1 \sim 2009.5 .31)$ |  | $(2008.3 .1 \sim 2008.5 .31)$ |  |
|  |  | YOY |  | YOY |
| Revenues | 121,140 | $98.9 \%$ | 122,523 | $107.2 \%$ |
| Operating Income | 5,652 | $91.8 \%$ | 6,159 | $104.6 \%$ |
| Ordinary Income | 5,534 | $93.3 \%$ | 5,930 | $103.4 \%$ |
| Net Income | 2,788 | $92.3 \%$ | 3,020 | $106.0 \%$ |
| Net Income per Share | $¥ 29.27$ |  | $¥ 31.90$ |  |

|  | 2009.1 Q | 2008.1 Q |
| :--- | :---: | :---: |
| Total Assets | 400,103 | 385,159 |
| Net Assets | 118,775 | 116,667 |
| Owners`Equity Ratio | $28.0 \%$ | $28.6 \%$ |
| Net Assets per Share | $¥ 1175.62$ | $¥ 1154.70$ |

Dividends

|  | FY2009 (forecast) | FY2008 |
| :---: | :---: | :---: |
| $1 Q$ | - | - |
| $2 Q$ | $¥ 8.00$ | $¥ 8.00$ |
| $3 Q$ | - | - |
| $4 Q$ | $¥ 8.00$ | $¥ 8.00$ |
| Annual | $¥ 16.00$ | $¥ 16.00$ |

CONSOLIDATED BALANCE SHEETS

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | May 31,2009 | February 28,2009 |
| ( Assets) |  |  |
| Current assets | 83,229 | 69,940 |
| Cash and deposits | 21,922 | 9,751 |
| Notes and accounts receivable-trade | 16,892 | 15,365 |
| Merchandise and finished goods | 24,804 | 25,120 |
| Work in process | 37 | 44 |
| Raw materials and supplies | 253 | 260 |
| Other | 20,308 | 20,381 |
| Allowance for doubtful accounts | (990) | (983) |
| Noncurrent assets | 316,874 | 315,218 |
| Property, plant and equipment | 273,422 | 271,740 |
| Buildings and structures, net | 138,435 | 140,589 |
| Land | 119,569 | 119,659 |
| Other,net | 15,417 | 11,491 |
| Intangible assets | 7,949 | 8,125 |
| Investments and other assets | 35,502 | 35,352 |
| Other | 36,724 | 36,581 |
| Allowance for doubtful accounts | $(1,222)$ | $(1,228)$ |
| Total assets | 400,103 | 385,159 |
| ( Liabilities) |  |  |
| Current liabilities | 126,688 | 112,818 |
| Notes and accounts payable-trade | 32,119 | 29,778 |
| Short-term loans payable | 29,444 | 22,543 |
| Current portion of convertible bonds | 19,075 | 19,075 |
| Current portion of long-term loans payable | 12,764 | 12,012 |
| Income taxes payable | 2,643 | 781 |
| Provision for bonuses | 2,641 | 1,540 |
| Provision for directors' bonuses | 1 | 10 |
| Provision for point card certificates | 989 | 953 |
| Provision for loss on recollection of gift certificates | 56 | 56 |
| Provision for loss on demolition buildings | 339 | 518 |
| Other | 26,614 | 25,548 |
| Noncurrent liabilities | 154,639 | 155,673 |
| Long-term loans payable | 118,449 | 119,024 |
| Provision for retirement benefits | 5,305 | 5,259 |
| Provision for directors' retirement benefits | 1,140 | 1,262 |
| Provision for loss on guarantees | 1,100 | 1,100 |
| Provision for loss on interest repayment | 390 | 342 |
| Other | 28,253 | 28,683 |
| Total liabilities | 281,327 | 268,491 |
| ( Net assets) |  |  |
| Shareholders' equity | 111,368 | 109,343 |
| Capital stock | 19,613 | 19,613 |
| Capital surplus | 22,377 | 22,377 |
| Retained earnings | 102,087 | 100,061 |
| Treasury stock | $(32,709)$ | $(32,708)$ |
| Valuation and translation adjustments | 631 | 665 |
| Valuation difference on available-for-sale securities | 805 | 791 |
| Foreign currency translation adjustment | (173) | (126) |
| Minority interests | 6,775 | 6,659 |
| Total net assets | 118,775 | 116,667 |
| Total liabilities and net assets | 400,103 | 385,159 |

## CONSOLIDATED STATEMENTS OF INCOME

|  | Millions of yen) |
| :---: | :---: |
|  | Three Months ended May 31,2009 |
| Net sales | 115,228 |
| Cost of sales | 90,130 |
| Gross profit | 25,097 |
| Operating income | 5,912 |
| Operating gross profit | 31,010 |
| Selling, general and administrative expenses | 25,357 |
| Operating income | 5,652 |
| Non-operating income | 625 |
| Interest income | 70 |
| Purchase discounts | 110 |
| Other | 443 |
| Non-operating expenses | 743 |
| Interest expenses | 550 |
| Other | 193 |
| Ordinary income | 5,534 |
| Extraordinary income | 157 |
| Reversal of provision for directors' retirement benefits | 127 |
| Other | 30 |
| Extraordinary loss | 642 |
| Impairment loss | 545 |
| Other | 96 |
| Income before income taxes | 5,048 |
| Income taxes | 2,132 |
| Income taxes-current | 2,670 |
| Income taxes-deferred | (538) |
| Minority interests in income | 127 |
| Net income | 2,788 |

Net cash provided by (used in) operating activities
Income before income taxes ..... 5,048
Depreciation and amortization ..... 3,580
Impairment loss ..... 545
Increase (decrease) in allowance for doubtful accounts ..... 1
Interest and dividends income ..... (100)
Interest expenses ..... 550
Loss (gain) on sales and valuation of investment securities ..... (149)
Equity in (earnings) losses of affiliates(77)
Gain \& loss on sales and retirement of property, plant and equipment ..... (0)
Loss on retirement of property, plant and equipment ..... 87
Decrease (increase) in notes and accounts receivable-trade ..... $(1,530)$
Decrease (increase) in inventories ..... 322
Increase (decrease) in notes and accounts payable-trade ..... 2,341
Other, net ..... 2,502
Subtotal ..... 13,124
Interest and dividends income received ..... 94
Interest expenses paid ..... (419)
Income taxes paid ..... (762)
Net cash provided by (used in) operating activities ..... 12,037
Net cash provided by (used in) investing activities
Purchase of property, plant and equipment$(6,114)$
Proceeds from sales of property, plant and equipment ..... 0
Purchase of intangible assets ..... (95)
Purchase of investment securities ..... (8)
Proceeds from sales of investment securities ..... 105
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation ..... 12
Other, net ..... 26
Net cash provided by (used in) investing activities ..... $(6,072)$
Net cash provided by (used in) financing activities
Net increase (decrease) in short-term loans payable ..... 6,939
Proceeds from long-term loans payable ..... 2,550
Repayment of long-term loans payable ..... $(2,372)$
Purchase of treasury stock ..... (0)
Cash dividends paid ..... (762)
Cash dividends paid to minority shareholders ..... (20)
Other, net ..... (125)
Net cash provided by (used in) financing activities ..... 6,209
Effect of exchange rate change on cash and cash equivalents ..... (1)
Net increase (decrease) in cash and cash equivalents ..... 12,171
Cash and cash equivalents at beginning of year ..... 9,751
Cash and cash equivalents at end of year ..... 21,922

