Consolidated Financial Results

for the First Quarter of FY 2012

(from March 1,2011 to May 31,2011)

Izumi Co.,Ltd.

(Millions	of	ven)
	OI.	ven

	1Q of FY 2011		1Q of FY 2012	
	(2010.3.1~2010.5.31)		(2011.3.1~2011.5.31)	
		YOY		YOY
Revenues	121,379	0.2%	123,822	2.0%
Operating Income	4,905	-13.2%	5,885	20.0%
Ordinary Income	4,665	-15.7%	5,688	21.9%
Net Income	2,011	-27.9%	1,918	-4.6%
Net Income per Share	¥ 21.12		¥ 20.14	

	Feb 28, 2011 (End of FY2011)	May 31, 2011 (End of 1Q/FY2012)
Total Assets	368,584	371,065
Net Assets	132,513	133,595
Owners' Equity Ratio	33.2%	32.6%
Net Assets per Share	¥ 1,286.20	¥ 1,269.86

Dividends

	FY2011	FY2012(forecast)
1Q	_	_
2Q	¥ 8.00	¥ 8.00
3Q	_	-
4Q	¥ 8.00	¥ 8.00
Annual	¥ 16.00	¥ 16.00

Consolidated Quarterly Financial Statements CONSOLIDATED BALANCE SHEETS

		(Millions of yen)
	May 31,2011	February 28,2011
Assets		
Current assets		
Cash and deposits	10,384	12,316
Notes and accounts receivable-trade	20,545	18,456
Merchandise and finished goods	21,686	20,726
Work in process	14	68
Raw materials and supplies	264	273
Other	13,850	15,642
Allowance for doubtful accounts	$\triangle 995$	△940
Total current assets	65,750	66,542
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	136,615	134,771
Land	119,046	119,080
Other, net	10,408	9,446
Total property, plant and equipment	266,071	263,297
Intangible assets	7,147	7,178
Investments and other assets		
Other	32,883	32,347
Allowance for doubtful accounts	△786	Δ781
Total investments and other assets	32,096	31,565
Total noncurrent assets	305,315	302,041
Total assets	371,065	368,584
Liabilities		
Current liabilities		
Notes and accounts payable-trade	22,362	20,773
Short-term loans payable	38,475	35,890
Current portion of long-term loans payable	21,487	22,178
Income taxes payable	2,089	5,180
Provision for bonuses	2,634	1,525
Provision for directors' bonuses	1	23
Provision for point card certificates	1,227	1,209
Provision for loss on recollection of gift certificates	54	54
Other	11,468	12,846
Total current liabilities	99,800	99,682
Noncurrent liabilities	,	,
Long-term loans payable	98,599	102,675
Provision for retirement benefits	5,886	5,836
Provision for directors' retirement benefits	840	830
Provision for loss on interest repayment	526	565
Asset retirement obligations	5,746	
Other	26,070	26,481
Total noncurrent liabilities	137,670	136,389
Total liabilities	237,470	236,071
Net assets	,	
Shareholders' equity		
Capital stock	19,613	19,613
Capital surplus	22,282	22,282
Retained earnings	79,121	96,743
Treasury stock	∆2	△16,262
Total shareholders' equity	121,014	122,377
Valuation and translation adjustments	121,014	122,077
Valuation difference on available-for-sale securities	282	472
Foreign currency translation adjustment		472 ∆312
	$\Delta 317$ $\Delta 34$	159
Total valuation and translation adjustments	12,615	9,976
Minority interests Total net assets	133,595	<u> </u>
	133.395	132,513

CONSOLIDATED STATEMENTS OF INCOME

		(Millions of yen)
	1Q of FY 2011 Three Months (March 1,2010 – May 31,2010)	1Q of FY 2012 Three Months (March 1,2011 – May 31,2011)
Net sales	115,565	117,973
Cost of sales	91,184	92,387
Gross profit	24,381	25,586
Operating revenue	5,814	5,849
Operating gross profit	30,195	31,435
Selling, general and administrative expenses	25,290	25,550
Operating income	4,905	5,885
Non-operating income		
Interest income	52	56
Purchase discounts	101	99
Other	406	368,584
Total non-operating income	559	363
Non-operating expenses		
Interest expenses	565	493
Other	233	67
Total non-operating expenses	799	561
Ordinary income	4,665	5,688
Extraordinary income	.,	-,
Reversal of provision for directors' retirement benefits	103	_
Gain on sales of securities	2,546	2,518
Other	_,,, 13	22
	2,663	
Total extraordinary income	2,003	2,540
Extraordinary loss		
Loss on sales of noncurrent assets	53	0
Impairment loss	46	—
Loss on adjustment for changes of accounting standard for asset retirement obligations	_	1,844
Other	55	160
Total extraordinary losses	155	2,005
Income before income taxes and minority interests Income taxes-current	7,174 2,308	<u> </u>
Income taxes-deferred	2,308	2,024 ∆388
Total income taxes	2,419	1, 635
Income before minority interests	2, 4 13	4,588
Minority interests in income	2,743	2,669
Net income	2,011	1,918

CONSOLIDATED STATEMENTS OF CASH FLOWS

		(Millions of yen)
	1Q of FY 2011	1Q of FY 2012
	Three Months	Three Months
	(March 1,2010 -	(March 1,2011 -
	May 31,2010)	May 31,2011)
Net cash provided by (used in) operating activities		0.00
Income before income taxes and minority interests	7,174	6,223
Depreciation and amortization	3,550	3,30
Impairment loss	46	
Loss on adjustment for changes of accounting standard for asset r		1,84
Increase (decrease) in allowance for doubtful accounts	31	5
Interest and dividends income	Δ78	$\Delta 8$
Interest expenses	565	49
Loss (gain) on valuation of investment securities	87	_
Loss (gain) on sales of securities	△2,546	△2,518
Equity in (earnings) losses of affiliates	Δ13	۵12
Loss (gain) on sales of noncurrent assets	53	368584
Loss on retirement of noncurrent assets	53	10
	-	
Decrease (increase) in notes and accounts receivable-trade	△1,095	△2,08
Decrease (increase) in inventories	54	△89
Increase (decrease) in notes and accounts payable-trade	△9,492	1,58
Other, net	△2,749	1,12
Subtotal	△4,403	9,13
Interest and dividends income received	78	7
Interest expenses paid	△587	∆40 ↓ 5 00
Income taxes (paid) refund	△6,051	△5,03
Net cash provided by (used in) operating activities	△10,964	3,78
Net cash provided by (used in) investing activities	A E 004	A 0.01
Purchase of property, plant and equipment	△5,331	∆3,01
Proceeds from sales of property, plant and equipment	77	
Purchase of intangible assets	△84	△14
Purchase of investment securities	$\Delta 0$	Δ
Decrease (increase) in short-term loans receivable		59
Other, net	381	Δ5
Net cash provided by (used in) investing activities	△4,959	△2,62
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	17,955	2,58
Proceeds from long-term loans payable		90
Repayment of long-term loans payable	△4,332	Δ 5,66
Purchase of treasury stock	Δ0	Δ
Cash dividends paid	△762	Δ76
Cash dividends paid to minority shareholders	△20	$\triangle 2$
Other, net	△129	Δ12
Net cash provided by (used in) financing activities	12,711	△3,09
Effect of exchange rate change on cash and cash equivalents	0	
Net increase (decrease) in cash and cash equivalents	△3,211	△1,93
Cash and cash equivalents at beginning of period	15,490	12,31
Cash and cash equivalents at end of period	12,279	10,38 [,]